



## Strategic Partner Conference 2007

### Award for Strategic Partner of the Year European Region

This Company is the only one in the entire time we've been giving out these awards to be nominated by their customers – in this case three wrote in to us.

Let me read one out:

The [Company] delivery of service has been exceptional. The demands placed upon them by us would have buckled many other companies yet; they have always stepped up to the plate and delivered. Constantly delivering innovative ideas to improve service and reduce our costs.

Performing at 99.89% of the Key Performance Indicators (KPI's) for the period 2006 is astonishing, especially compared with our previous storage partner. The Management team have an excellent knowledge of the requirements of our very demanding Law practice and it is true to say that staff at all levels are focused on achieving the goals of the management team.

The introduction of O'Neil Software's RS-SQLs' into our working practices has revolutionised performance to our clients, replacing ....., what I would call a dinosaur of a programme, from a previous storage provider. Having a Citrix link direct into the database enables us to locate and track our files, boxes and requests instantly and with little commotion. All in all the old adage that nothing is too much trouble, pretty much sums up [this company].

So who is [The Company]?

We are delighted to present the award for Strategic Partner of the Year for the European Region to:

***The Hill Company***

#### Corporate Headquarters

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